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Inventory Optimisation for New and Used Cars

3 – 5 Days

- An analysis of inventory should lead to improved inventory management at perception of all purchasing chances and sustainable sales promotion.
- Optimisation of warehousing costs and the associated reduction of capital employed are the milestones to reduce capital costs.
- Targeted reduction of less saleable and non-saleable vehicles. Creating a demand-oriented range of new and used cars.

- Inclusion of the actual situation through checklists.
- Development of the planned inventory in accordance with market situation.
- Identify potential savings under consideration of the incentive plans of manufacturers and/or importers.
- Analyse the buying and selling process by using process analysis.
- Developing of individual market driven benchmarks.
- Setting action plans.
- Establish internal controlling measures.

**Target Group**

Executive board, managers and chief financial officer

**Comments**